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(20321)

Roll No.

BBA-I Sem.

18076

B.B.A. Examination, Dec.-2020 Accounting and Financial Analysis (BBA-104)

(New)

Time: Three Hours] [Maximum Marks: 75

Note: Attempt all the sections as per

instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $5\times3=15$

- What are the fundamental accounting assumptions. Discuss briefly.
- What do you understand by working P.T.O.

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capital? Explain its significance in brief.

- Distinguish between current ratio and liquid ratio.
- What are different types of Accounts?
 Explain the rules for journalising the transaction in these accounts.
- Define 'Depreciation' and explain in brief the different methods of charging depreciation.

Section-B

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(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words. $2 \times 7 \frac{1}{2} = 15$

 Distinguish between Fund- Flow statement and Cash Flow statement.
 Give a specimen of cash flow statement.

18076/2

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- Name various accounting standards issued by the Institute of Chartered Accountants of India. Explain any five of them.
- , 8. Journalise the following transactions:
 - business with cash ₹ Started (i) 1,00,000 and goods worth ₹ 50,000.
 - Purchased goods from Manoj ₹ (ii) **40,000.** https://www.ccsustudy.com
 - (iii) Sold goods to Sohan for cash ₹ 30,000
 - (iv) Paid to Manoj ₹ 39,300 in full and final settlement of his account.
 - Machinery purchased for ₹ 75,000 and paid ₹ 1,000 carriage to bring it at workshop.
 - (vi) Salary paid to Ramesh ₹ 2,500.

P.T.O. 18076/3

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Section-C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is $3 \times 15 = 45$ required in detail.

- What is ratio analysis? Discuss the significance of various ratios for management. Explain any two ratios with formula.
- 10. Define goodwill and explain its different types. Discuss the various methods of valuation of goodwill.
- 11. Balance sheets of Richa Enterprises as on 31st December were as follows:

Liabilities	2018	2019	Assets	2018	2019	
Creditors	40000	44000	Cash	10000	7000	
Bank Loan	40000	50000	Debtors	30000	50000	
Loan from			Stock	35000	25000	
Mr. X	25000	_	Machinery	80000	55000	
			Land	40000	50000	
Capital	125000	153000	Buildings	35000	60000	
	230000	247000		230000	247000	

18076/4

During the year machinery costing 10000 (accumulated depreciation ₹ 3000) was sold for ₹ 5000. The provision for depreciation as on 1.1.2019 was ₹ 25000 and on 31.12.2019 ₹ 40000. Net profit for the year 2019 amounted to ₹ 45000. You are required to prepare:

- (a) A schedule of changes in working capital
- (b) A fund-flow statement
- 12. From the following trial balance of Dr.
 - R. K. Jain and additional information prepare. Trading & Profit and Loss Account and Balance Sheet for the year ended on 31st March 2019.

18076/5

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		₹
		Amount (Cr.)
Particulars	Amount(Dr.)	100000
. Capital	20000	-
Furniture	20000 150000	_
Purchases.		_
Debtors	2,00,000	1
Interest •		4000
Earned	30000	
Salaries	30000	3,21,000
Sales		3,22,
Purchase	_	5000
Return '	20000	_
Wages,	15000	_
Rent Sales	15000	
Return	10000	-
Bad Debts	7000	-
Creditors	-	120000
Drawings	24000	-
Discount		
Received	-	6000
Printing &		-
Stationary	8000	
Insurance	12000	-
Opening .		-
Stock	50000	
Office	_	-
Expenses	12000	
Provision for		
depreciation		
<u>acpreciation</u>	5,58,000	5,58,000
19075/6		

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18076/6

P.T.O.

Additional information:

- Closing stock was ₹ 60000 (i)_ہ
 - Depreciate furniture by 10% on (ii) original cost.
- (iii) Goods used for private purpose ₹ 6000.
- ~(iv) Insurance amounting to ₹ 2000 is prepaid.
- A provision for doubtful debt is to be created to the extent of 5% on debtors.
- (vi) Office expenses amounting ₹ 8000 are outstanding.
- 13. The following data has been taken from the records of Kaveri Ltd. as on 30.6.2020-

₹ ₹ 25,000 Debtors 12,000 Cash 8,000 B/P 3,000 Stock 53,000 Prepaid Exps 2,000 Sales 34,000 Creditors 12,000 Purchases Purchase Return 750

on the basis of above data, calculate:

(a) Working Capital Ratio P.T.O. 18076/7

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(b) Liquid Ratio

- (c) Average Collection Period
- (d) Average Payment Period

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18076/8

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D

(Printed Pages 4)

(20321)

Roll No.

BBA-I Sem.

B.B.A. Examination, Dec.-2020

Business Law

(BBA - 105)

(New)

Time: Three Hours]

[Maximum Marks: 75

Section - A

(Very Short Answer Questions)

Note: Attempt all **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words

 $3 \times 5 = 15$

- What is an offer? What is meant by Implied offer?
- What do you understand by performance 2. of a contract?

P.T.O.

What is breach of contract?

- 3.
- A contract of Indemnity is not a contingent contract.
- Explain the capacity of Parties.

Section - B

(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 7.5 marks. Short answer is required not exceeding 200 7.5×2 words.

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- 6. What is meant by negotiation. How is it different form assignment?
- Explain Crossing and Endorsement of Negotiable Instruments.

18077/2

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Explain Limited Liability Partnership.
 Define Eligibility to be Partner &
 Relationship of Partner's.

Section - C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

- 9. Define Contract. Explain the essentials of a valid contract, How can an offer be made? https://www.ccsustudy.com
- 10. Define Consent. When is consent said to be free? What is undue influale?
- *11. "An agreement in restraint of Trade is Void."Examine the statement mentioning exception. If any.

12. What remedies are available to an aggrieved. Party on the breach of Contract? State the Principles on which damages are assessed for breach of contract'.

 Define a contract of sale. Explain the essentials of a valid contract of sale.

What is the doctrine of Caveat emptor?

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18077/3 P.T.O.

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(Printed Pages 4)

(20321)Roll No.

BBA-I Sem.

18078

B.B.A. Examination, Dec.-2020

Business Organization and Ethics (BBA-106)

(New)

Time: Three Hours |

[Maximum Marks: 75

Note: Attempt all the sections as per instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all five questions. Each question carries 3 marks. Very short answer is required not exceeding 75 $3 \times 5 = 15$ words.

- Role of Profit in Business.
- 2. Role of Promoter in Business.

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- 3. Merits of Sole Proprietorship.
- Meaning of Profession.
- 5. Meaning and agrument in favour of Business Ethics.

Section-B

(Short Answer Type Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 71/2 marks. Short answer is required not exceeding 200 71/2×2=15 words.

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- classification of **Business** 6. Discuss activities.
- Meaning of Partnership and Partnership Deed.س.به
- Meaning of E-Business and growing 8. populerity of E-Business.

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Section-C

(Long Answer Type Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. $15 \times 3 = 45$

- Explain the concept of Business. Write down the different characteristics of business. Discuss different types of risks involved in business.
- What do you mean by size of a Business unit? How would you measure the size of a business unit?
- characteristics, merits 11. Discuss the and limitations of Cooperative form of business organisation.

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12. What is meant by Business Social Responsibility? Discuss responsibilities of business towards different sections of society.

of Corporate 13. Discuss the meaning Excellence. Discuss relationship between Corporate Excellence and Ethics.

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18078/3

D (Printed Pages 4) (20321)Roll No.

B.B.A-I Sem.

18073

B.B.A. Examination, Dec.-2020 **Fundamentals of Management** (BBA-101)

(New)

Time: Three Hours]

[Maximum Marks: 75]

Note: Attempt all the sections as per instructions.

सभी खण्डों से निर्देशानुसार हल कीजिए।

Section-A/ ব্রুড-স

(Very Short Answer Questions)

(अति लघु उत्तरीय प्रश्न)

Note: Attempt all five questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $5 \times 3 = 15$

नोट : सभी **पाँच** प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 3 अंक का है। अधिकतम 75 शब्दों में अति लघु उत्तर अपेक्षित है।

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1. What is Scientific Management? वैज्ञानिक प्रबन्ध से आप क्या समझते हैं?

What do you mean by 'Rule of Thumb'? Rule of thumb (अनुभव सिद्ध रीति या नियम) से आप क्या समझते हैं?

Define Communication technology. संचार प्रौद्योगिक अथवा संचार तकनीक को समझाइए।

Define Matrix Organisation. मैट्रिक्स संगठन का वर्णन कीजिए।

5. What is Planning? नियोजन से आप क्या समझते हैं?

Section-B/ব্ৰण्ड-ब

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(Short Answer Questions)

(लघु उत्तरीय प्रश्न)

Note: Attempt any two questions out of the following three questions. Each question carries 7.5 marks. Short answer is required not exceeding 200 words. 2×71/2=15

निम्नलिखित तीन प्रश्नों में से किन्हीं दो प्रश्नों नोट : के उत्तर दीजिए। प्रत्येक प्रश्न 7.5 आंको का है। अधिकतम 200 शब्दों में लघु उत्तर अपेक्षित है।

18073/2

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- Define a note on Unity of Direction. निर्देशन एकीकरण पर एक नोट लिखिए।
- What do you mean by Decision Making? Explain the process of decision making. निर्णय लेने से आप क्या समझते हैं? इसकी प्रक्रिया का वर्णन कीजिए। https://www.ccsustudy.com
- Compare and Contrast theory 'X' and 'Y'. 'X' तथा 'Y' थ्योरी की तुलना कीजिए। ये कैसे एक दूसरे के विपरीत हैं।

Section-C/खण्ड-स (Detailed Answer Questions) (विस्तृत उत्तरीय प्रश्न)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. $15 \times 3 = 45$

निम्नलिखित पाँच प्रश्नों में से किन्ही तीन प्रश्नों के नोट : उत्तर दीजिए। प्रत्येक प्रश्न 15 अंकों का है। विस्तृत उत्तर अपेक्षित है।

Discuss in detail Fayol's principles of Management. प्रबन्धन के हेनरी फेयोल के 'सिद्धान्तों' का वर्णन कीजिए।

18073/3

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- 10. What is Planning? Discuss the process of Planning. Are there any limitations of planning? If so, how can they be overcome? नियोजन से आप क्या समझते हैं? इसकी प्रक्रिया का वर्णन कीजिए। क्या इसके अन्तर्गत कुछ सीमाएँ आती हैं, यदि ऐसा है तो उन्हें कैसे दूर किया जा सकता है?
- 11. How communication technology can be used effectively in the organisation technology? What are the problems while using communication technology in the organisation? संचार प्रौद्योगिकी के अन्तर्गत संचार तकनीक (प्रौद्योगिकी) का उपयुक्त प्रयोग कैसे किया जा सकता है? वह कौन सी समस्याएँ है जो किसी संगठन के अन्तर्गत संचार तकनीक का प्रयोग करते हुए आती हैं?
- 12. Write a note on the meaning and techniques of controlling. नियन्त्रण का अर्थ तथा इसकी तकनीक का वर्णन कीजिए।
- 13. Elaborate conceptual foundations of organisational behaviour. संगठनात्मक व्यवहार की धारणा का विस्तृत रूप से वर्णन कीजिए।

18073/4

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(Printed Pages 4)

(20321)

Roll No.

BBA-I Sem.

18075

B.B.A. Examination, Dec.-2020

Managerial Economics

(BBA-103)

(New)

Time: Three Hours]

[Maximum Marks: 75]

Note: Attempt all the sections as per

instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all five questions. Each question carries three marks. Very short answer is required not exceeding 5×3 75 words.

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Is Economics an art? - 1.

P.T.O.

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Draw three demand curves that have the 2. same elasticity of demand at all points and write their mathematical values.

- 3. "Perfect competition is a myth." How for do vou agree?
- Discuss dual price policy with suitable 4. examples. https://www.ccsustudy.com
- Discuss measures to prevent business cycles.

Section-B

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(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 7½ marks. Answer should not exceed 200 words. 2×7.5

Describe the factors affecting the elasticity of supply.

18075/2

- 7. What is monopolistic competitions? What conditions are necessary for the operation of monopolistic competition?
- 8. What is cost plus pricing? Point out cases where it is suitable.

Section-C

(Detailed Answer Questions)

Note: Attempt any **three** questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 3×15

- Define Managerial Economics. How does it differ from traditional economics?
- 10. Explain the law of supply. Why do supply curves slope upwards to the right? Explain the circumstances in which supply curve may fall downwards.
- 11. What is Oligopoly? Explain price regularity under Oligopoly.

18075/3 P.T.O.

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- 12. Enumerate the factors affecting the price policy of a firm and state objectives of price policy.
- 13. What is Inflation? Explain the Keynesian theory of inflationary gap. Why is inflation undesirable.

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(20321)

Roll No.

B.B.A.-I Sem.

18074

B.B.A. Examination, Dec.-2020 Organizational Behaviour (BBA-102)

(New)

Time: Three Hours |

[Maximum Marks: 75

Note: Attempt **all** the questions as per instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $3 \times 5 = 15$

 Discuss Autocratic model of Organisational Behaviour is brief.

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P.T.O.

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- 2. Define Personality?
- 3. What is grapevine Communication?
- 4. Explain Team?
- 5. Discuss the nature of Organisational Development?

Section-B

(Short Answer Questions)

Note: Attempt any two questions out of the following 3 questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.

7½×2=15

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- What is Perception. Explain its role in individual decision making.
- What is Leadership. Explain its importance in Organisational Behaviour.

18074/2

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How do organisations maintain their 8. cultures. What steps are involved.

Section-C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer $3 \times 15 = 45$ is required in detail.

Behaviour. Organisational What Discuss its nature and scope?

10. Explain Maslow's Need Hierarchy Theory?

11. What is transactional analysis? How does it help in improving interpersonal relationships?

12. Define the term 'Group' and 'Group Dynamics'. What are the different types of groups? Explain.

18074/3

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13. What is Resistance to charge? How can resistance to charge be implemented or

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(Printed Pages 4)

(20321)Roll No.

BBA-I Sem.

18078

B.B.A. Examination, Dec.-2020

Business Organization and Ethics (BBA-106)

(New)

Time: Three Hours |

[Maximum Marks: 75

Note: Attempt all the sections as per instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all five questions. Each question carries 3 marks. Very short answer is required not exceeding 75 $3 \times 5 = 15$ words.

- Role of Profit in Business.
- 2. Role of Promoter in Business.

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- 3. Merits of Sole Proprietorship.
- Meaning of Profession.
- 5. Meaning and agrument in favour of Business Ethics.

Section-B

(Short Answer Type Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 71/2 marks. Short answer is required not exceeding 200 71/2×2=15 words.

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- classification of **Business** 6. Discuss activities.
- Meaning of Partnership and Partnership Deed.س.به
- Meaning of E-Business and growing 8. populerity of E-Business.

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Section-C

(Long Answer Type Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. $15 \times 3 = 45$

- Explain the concept of Business. Write down the different characteristics of business. Discuss different types of risks involved in business.
- What do you mean by size of a Business unit? How would you measure the size of a business unit?
- characteristics, merits 11. Discuss the and limitations of Cooperative form of business organisation.

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12. What is meant by Business Social Responsibility? Discuss responsibilities of business towards different sections of society.

of Corporate 13. Discuss the meaning Excellence. Discuss relationship between Corporate Excellence and Ethics.

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Roll No.

BBA-I Sem.

18075

B.B.A. Examination, Dec.-2020

Managerial Economics

(BBA-103)

(New)

[Maximum Marks: 75] Time: Three Hours]

Note: Attempt all the sections as per

instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all five questions. Each question carries three marks. Very short answer is required not exceeding 5×3 75 words.

P.T.O.

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Draw three demand curves that have the 2. same elasticity of demand at all points and write their mathematical values.

- 3. "Perfect competition is a myth." How for do vou agree?
- Discuss dual price policy with suitable 4. examples. https://www.ccsustudy.com
- Discuss measures to prevent business cycles.

Section-B

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(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 7½ marks. Answer should not exceed 200 words. 2×7.5

Describe the factors affecting the elasticity of supply.

18075/2

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- 7. What is monopolistic competitions? What conditions are necessary for the operation of monopolistic competition?
- 8. What is cost plus pricing? Point out cases where it is suitable.

Section-C

(Detailed Answer Questions)

Note: Attempt any **three** questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 3×15

- Define Managerial Economics. How does it differ from traditional economics?
- 10. Explain the law of supply. Why do supply curves slope upwards to the right? Explain the circumstances in which supply curve may fall downwards.
- 11. What is Oligopoly? Explain price regularity under Oligopoly.

18075/3 P.T.O.

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- 12. Enumerate the factors affecting the price policy of a firm and state objectives of price policy.
- 13. What is Inflation? Explain the Keynesian theory of inflationary gap. Why is inflation undesirable.

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(20321)

Roll No.

BBA-I Sem.

18076

B.B.A. Examination, Dec.-2020 Accounting and Financial Analysis (BBA-104)

(New)

Time: Three Hours 1 **IMaximum Marks: 75**

Note: Attempt **all** the sections as per instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all five questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $5 \times 3 = 15$

- What are the fundamental accounting assumptions. Discuss briefly.
- What do you understand by working P.T.O.

https://www.ccsustudy.com capital? Explain its significance in brief.

- Distinguish between current ratio and liquid ratio.
- What are different types of Accounts? Explain the rules for journalising the transaction in these accounts.
- 5. Define 'Depreciation' and explain in brief the different methods of charging depreciation.

Section-B

(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 71/2 marks. Short answer is required not exceeding 200 words. $2 \times 7\frac{1}{2} = 15$

6. Distinguish between Fund-Flow statement and Cash Flow statement.

18076/2

Give a specimen of cash flow statement.

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- Name various accounting standards issued by the Institute of Chartered Accountants of India. Explain any five of them.
- , 8. Journalise the following transactions:
 - business with cash ₹ Started (i) 1,00,000 and goods worth ₹ 50,000.
 - Purchased goods from Manoj ₹ (ii) **40,000.** https://www.ccsustudy.com
 - (iii) Sold goods to Sohan for cash ₹ 30,000
 - (iv) Paid to Manoj ₹ 39,300 in full and final settlement of his account.
 - Machinery purchased for ₹ 75,000 and paid ₹ 1,000 carriage to bring it at workshop.
 - (vi) Salary paid to Ramesh ₹ 2,500.

P.T.O. 18076/3

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Section-C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is $3 \times 15 = 45$ required in detail.

- What is ratio analysis? Discuss the significance of various ratios for management. Explain any two ratios with formula.
- 10. Define goodwill and explain its different types. Discuss the various methods of valuation of goodwill.
- 11. Balance sheets of Richa Enterprises as on 31st December were as follows:

Liabilities	2018	2019	Assets	2018	2019	
Creditors	40000	44000	Cash	10000	7000	
Bank Loan	40000	50000	Debtors	30000	50000	
Loan from			Stock	35000	25000	
Mr. X	25000	_	Machinery	80000	55000	
			Land	40000	50000	
Capital	125000	153000	Buildings	35000	60000	
	230000	247000		230000	247000	

18076/4

18076/5

During the year machinery costing 10000 (accumulated depreciation ₹ 3000) was sold for ₹ 5000. The provision for depreciation as on 1.1.2019 was ₹ 25000 and on 31.12.2019 ₹ 40000. Net profit for the year 2019 amounted to ₹ 45000. You are required to prepare:

- (a) A schedule of changes in working capital
- (b) A fund-flow statement
- 12. From the following trial balance of Dr.
 - R. K. Jain and additional information prepare. Trading & Profit and Loss Account and Balance Sheet for the year ended on 31st March 2019.

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P.T.O.

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	*	. (6-)
Particulars	Amount(Dr.)	Amount (Cr.)
. Capital	-	100000
Furniture	20000	-
Purchases.	150000	-
Debtors	2,00,000	-
Interest •		4000
Earned	-	4000
Salaries	30000	2 24 000
Sales	-	3,21,000
Purchase	j	5000
Return *		5000
Wages,	20000	_
Rent ·	15000	_
Sales		
Return	10000	
Bad Debts	7000	120000
Creditors		120000
Drawings	24000	_
Discount		6000
Received] -	6000
Printing &		-
Stationary	8000	
Insurance	12000	_
Opening .		1
Stock	50000	1
Office	12000	-
Expenses	12000	
Provision for		
depreciation	E E0 000	5 50 000
18076/6	5,58,000	5,58,000
19076/6		

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18076/6

Additional information:

- Closing stock was ₹ 60000 (i)_ہ
 - Depreciate furniture by 10% on (ii) original cost.
- (iii) Goods used for private purpose ₹ 6000.
- ~(iv) Insurance amounting to ₹ 2000 is prepaid.
- A provision for doubtful debt is to be created to the extent of 5% on debtors.
- (vi) Office expenses amounting ₹ 8000 are outstanding.
- 13. The following data has been taken from the records of Kaveri Ltd. as on 30.6.2020-

₹ ₹ 25,000 Debtors 12,000 Cash 8,000 B/P 3,000 Stock 53,000 Prepaid Exps 2,000 Sales 34,000 Creditors 12,000 Purchases Purchase Return 750

on the basis of above data, calculate:

(a) Working Capital Ratio P.T.O. 18076/7

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(b) Liquid Ratio

- (c) Average Collection Period
- (d) Average Payment Period

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18076/8

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(Printed Pages 4)

(20321)

Roll No.

B.B.A.-I Sem.

18074

B.B.A. Examination, Dec.-2020 Organizational Behaviour (BBA-102)

(New)

Time: Three Hours |

[Maximum Marks: 75

Note: Attempt **all** the questions as per instructions.

Section-A

(Very Short Answer Questions)

Note: Attempt all **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $3 \times 5 = 15$

 Discuss Autocratic model of Organisational Behaviour is brief.

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- 2. Define Personality?
- 3. What is grapevine Communication?
- 4. Explain Team?
- 5. Discuss the nature of Organisational Development?

Section-B

(Short Answer Questions)

Note: Attempt any two questions out of the following 3 questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.

7½×2=15

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- What is Perception. Explain its role in individual decision making.
- What is Leadership. Explain its importance in Organisational Behaviour.

18074/2

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How do organisations maintain their 8. cultures. What steps are involved.

Section-C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer $3 \times 15 = 45$ is required in detail.

Behaviour. Organisational What Discuss its nature and scope?

10. Explain Maslow's Need Hierarchy Theory?

11. What is transactional analysis? How does it help in improving interpersonal relationships?

12. Define the term 'Group' and 'Group Dynamics'. What are the different types of groups? Explain.

18074/3

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13. What is Resistance to charge? How can resistance to charge be implemented or

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18074/4

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D (Printed Pages 4) (20321)Roll No.

B.B.A-I Sem.

18073

B.B.A. Examination, Dec.-2020 **Fundamentals of Management** (BBA-101)

(New)

Time: Three Hours]

[Maximum Marks: 75]

Note: Attempt all the sections as per instructions.

सभी खण्डों से निर्देशानुसार हल कीजिए।

Section-A/ ব্রুড-স

(Very Short Answer Questions)

(अति लघु उत्तरीय प्रश्न)

Note: Attempt all five questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $5 \times 3 = 15$

नोट : सभी **पाँच** प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 3 अंक का है। अधिकतम 75 शब्दों में अति लघु उत्तर अपेक्षित है।

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1. What is Scientific Management? वैज्ञानिक प्रबन्ध से आप क्या समझते हैं?

What do you mean by 'Rule of Thumb'? Rule of thumb (अनुभव सिद्ध रीति या नियम) से आप क्या समझते हैं?

Define Communication technology. संचार प्रौद्योगिक अथवा संचार तकनीक को समझाइए।

Define Matrix Organisation. मैट्रिक्स संगठन का वर्णन कीजिए।

5. What is Planning? नियोजन से आप क्या समझते हैं?

Section-B/ব্ৰण्ड-ब

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(Short Answer Questions)

(लघु उत्तरीय प्रश्न)

Note: Attempt any two questions out of the following three questions. Each question carries 7.5 marks. Short answer is required not exceeding 200 words. 2×71/2=15

निम्नलिखित तीन प्रश्नों में से किन्हीं दो प्रश्नों नोट : के उत्तर दीजिए। प्रत्येक प्रश्न 7.5 आंको का है। अधिकतम 200 शब्दों में लघु उत्तर अपेक्षित है।

18073/2

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- Define a note on Unity of Direction. निर्देशन एकीकरण पर एक नोट लिखिए।
- What do you mean by Decision Making? Explain the process of decision making. निर्णय लेने से आप क्या समझते हैं? इसकी प्रक्रिया का वर्णन कीजिए। https://www.ccsustudy.com
- Compare and Contrast theory 'X' and 'Y'. 'X' तथा 'Y' थ्योरी की तुलना कीजिए। ये कैसे एक दूसरे के विपरीत हैं।

Section-C/खण्ड-स (Detailed Answer Questions) (विस्तृत उत्तरीय प्रश्न)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. $15 \times 3 = 45$

निम्नलिखित पाँच प्रश्नों में से किन्ही तीन प्रश्नों के नोट : उत्तर दीजिए। प्रत्येक प्रश्न 15 अंकों का है। विस्तृत उत्तर अपेक्षित है।

Discuss in detail Fayol's principles of Management. प्रबन्धन के हेनरी फेयोल के 'सिद्धान्तों' का वर्णन कीजिए।

18073/3

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- 10. What is Planning? Discuss the process of Planning. Are there any limitations of planning? If so, how can they be overcome? नियोजन से आप क्या समझते हैं? इसकी प्रक्रिया का वर्णन कीजिए। क्या इसके अन्तर्गत कुछ सीमाएँ आती हैं, यदि ऐसा है तो उन्हें कैसे दूर किया जा सकता है?
- 11. How communication technology can be used effectively in the organisation technology? What are the problems while using communication technology in the organisation? संचार प्रौद्योगिकी के अन्तर्गत संचार तकनीक (प्रौद्योगिकी) का उपयुक्त प्रयोग कैसे किया जा सकता है? वह कौन सी समस्याएँ है जो किसी संगठन के अन्तर्गत संचार तकनीक का प्रयोग करते हुए आती हैं?
- 12. Write a note on the meaning and techniques of controlling. नियन्त्रण का अर्थ तथा इसकी तकनीक का वर्णन कीजिए।
- 13. Elaborate conceptual foundations of organisational behaviour. संगठनात्मक व्यवहार की धारणा का विस्तृत रूप से वर्णन कीजिए।

18073/4

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(Printed Pages 4)

(20321)

BBA/BCA/BJMC/ETC

NP-3440

BBA/BCA/BJMC/ETC. Examination, Dec.-2020

> **ENVIRONMENTAL STUDIES** (BBA/BCA/BJMC/ETC.-008)

Time: Three Hours |

[Maximum Marks: 100

Note: This paper is divided into three Sections-A, B and C. Section-A contains Long Answer Questions, Section-B contains Short Answer Questions and Section-C contains Very Short Answer Questions. Attempt all the sections as per instructions.

इस प्रश्न-पत्र को तीन खण्डों-अ, ब तथा स में नोट : विभाजित किया गया है। खण्ड-अ में विस्तृत उत्तरीय प्रश्न, खण्ड-ब में लघु उत्तरीय प्रश्न तथा खण्ड-स में अति लघु उत्तरीय प्रश्न हैं। सभी खण्डों को निर्देशानुसार हल कीजिए।

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Section-A/ खण्ड-अ

(Long Answer Type Questions)

(विस्तृत उत्तरीय प्रश्न)

Note: This section contains six questions. Attempt any three questions. Each

question carries 20 marks. 3×20=60

नोट : इस खण्ड में छः प्रश्न है। किन्हीं तीन प्रश्नों का उत्तर दीजिए। प्रत्येक प्रश्न 20 अंक का है।

What is Environment? Discuss its important Elements.

पर्यावरण क्या है? इसके प्रमुख तत्वों की व्याख्या कीजिए।

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- Explain changing relationship the between Man and the Environment.
 - मानव एवम् पर्यावरण के बीच बदलते सम्बन्धों की व्याख्या कीजिए। https://www.ccsustudy.com
- Write an essay on Conservation of Forest Resources.

वन संसाधनों के संरक्षण पर एक निबन्ध लिखिये।

NP-3440/2

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- Give a detailed account of Water Pollution.
 जल प्रदूषण का विस्तृत विवरण दीजिए।
- Rapid growth of population is responsible for Environmental Degradation. Explain. जनसंख्या में तीव्र वृद्धि पर्यावरण विघटन के लिये उत्तरदायी है। स्पष्ट कीजिए।
- 6. Which are the factors responsible for Global Warming. Explain its effects. वैश्विक उष्मीकरण के उत्तरदायी कारक कौन से हैं? उसके प्रभावों की विवेचना कीजिए।

Section-B/खण्ड-ब

(Short Answer Type Questions)

(लघु उत्तरीय प्रश्न)

Note: This section contains three questions.

Attempt any **two** questions. Each question carries 10 marks. 2×10=20

नोट : इस खण्ड में तीन प्रश्न है। किन्हीं दो प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 10 अंक का है।

Write a short note on Solar Energy.
 सौर ऊर्जा पर एक संक्षिप्त टिप्पणी लिखिए।
 NP-3440/3

P.T.O.

- 8. What is Social Forestry? सामाजिक वानिकी से आपका क्या अभिप्राय है?
- What is Desertification?
 मरूस्थलीयकरण से आप क्या समझते हैं?

Section-C/खण्ड-स

(Very Short Answer Type Questions)

(अति लघु उत्तरीय प्रश्न)

Note: This question contains **five** parts. **All** parts are **compulsory**. Each part carries 4 marks. $5\times4=20$

नोट : इस प्रश्न के पाँच भाग हैं। सभी भाग अनिवार्य है। प्रत्येक भाग 4 अंक का है।

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- 10. (i) Environment Protection Act पर्यावरण संरक्षण अधिनियम
 - (ii) Natural Disasters प्राकृतिक आपदाएं
 - (iii) Rain Water Harvesting वर्षा जल एकत्रीकरण
 - (iv) Problem of Marine Pollution सागरीय प्रदूषण की समस्या
 - (v) Green House effects
 - हरित गृह प्रभाव

NP-3440/4

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BBA/BCA/BJMC/ETC

NP-3440

BBA/BCA/BJMC/ETC. Examination, Dec.-2020

> **ENVIRONMENTAL STUDIES** (BBA/BCA/BJMC/ETC.-008)

Time: Three Hours |

[Maximum Marks: 100

Note: This paper is divided into three Sections-A, B and C. Section-A contains Long Answer Questions, Section-B contains Short Answer Questions and Section-C contains Very Short Answer Questions. Attempt all the sections as per instructions.

इस प्रश्न-पत्र को तीन खण्डों-अ, ब तथा स में नोट : विभाजित किया गया है। खण्ड-अ में विस्तृत उत्तरीय प्रश्न, खण्ड-ब में लघु उत्तरीय प्रश्न तथा खण्ड-स में अति लघु उत्तरीय प्रश्न हैं। सभी खण्डों को निर्देशानुसार हल कीजिए।

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Section-A/ खण्ड-अ

(Long Answer Type Questions)

(विस्तृत उत्तरीय प्रश्न)

Note: This section contains six questions. Attempt any three questions. Each

question carries 20 marks. 3×20=60

नोट : इस खण्ड में छः प्रश्न है। किन्हीं तीन प्रश्नों का उत्तर दीजिए। प्रत्येक प्रश्न 20 अंक का है।

What is Environment? Discuss its important Elements.

पर्यावरण क्या है? इसके प्रमुख तत्वों की व्याख्या कीजिए।

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- Explain changing relationship the between Man and the Environment.
 - मानव एवम् पर्यावरण के बीच बदलते सम्बन्धों की व्याख्या कीजिए। https://www.ccsustudy.com
- Write an essay on Conservation of Forest Resources.

वन संसाधनों के संरक्षण पर एक निबन्ध लिखिये।

NP-3440/2

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- Give a detailed account of Water Pollution.
 जल प्रदूषण का विस्तृत विवरण दीजिए।
- Rapid growth of population is responsible for Environmental Degradation. Explain. जनसंख्या में तीव्र वृद्धि पर्यावरण विघटन के लिये उत्तरदायी है। स्पष्ट कीजिए।
- 6. Which are the factors responsible for Global Warming. Explain its effects. वैश्विक उष्मीकरण के उत्तरदायी कारक कौन से हैं? उसके प्रभावों की विवेचना कीजिए।

Section-B/खण्ड-ब

(Short Answer Type Questions)

(लघु उत्तरीय प्रश्न)

Note: This section contains three questions.

Attempt any **two** questions. Each question carries 10 marks. 2×10=20

नोट : इस खण्ड में तीन प्रश्न है। किन्हीं दो प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 10 अंक का है।

Write a short note on Solar Energy.
 सौर ऊर्जा पर एक संक्षिप्त टिप्पणी लिखिए।
 NP-3440/3

P.T.O.

- 8. What is Social Forestry? सामाजिक वानिकी से आपका क्या अभिप्राय है?
- What is Desertification?
 मरूस्थलीयकरण से आप क्या समझते हैं?

Section-C/खण्ड-स

(Very Short Answer Type Questions)

(अति लघु उत्तरीय प्रश्न)

Note: This question contains **five** parts. **All** parts are **compulsory**. Each part carries 4 marks. $5\times4=20$

नोट : इस प्रश्न के पाँच भाग हैं। सभी भाग अनिवार्य है। प्रत्येक भाग 4 अंक का है।

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- 10. (i) Environment Protection Act पर्यावरण संरक्षण अधिनियम
 - (ii) Natural Disasters प्राकृतिक आपदाएं
 - (iii) Rain Water Harvesting वर्षा जल एकत्रीकरण
 - (iv) Problem of Marine Pollution सागरीय प्रदूषण की समस्या
 - (v) Green House effects
 - हरित गृह प्रभाव

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(20321)

BBA/BCA/BJMC/ETC

NP-3440

BBA/BCA/BJMC/ETC. Examination, Dec.-2020

> **ENVIRONMENTAL STUDIES** (BBA/BCA/BJMC/ETC.-008)

Time: Three Hours |

[Maximum Marks: 100

Note: This paper is divided into three Sections-A, B and C. Section-A contains Long Answer Questions, Section-B contains Short Answer Questions and Section-C contains Very Short Answer Questions. Attempt all the sections as per instructions.

इस प्रश्न-पत्र को तीन खण्डों-अ, ब तथा स में नोट : विभाजित किया गया है। खण्ड-अ में विस्तृत उत्तरीय प्रश्न, खण्ड-ब में लघु उत्तरीय प्रश्न तथा खण्ड-स में अति लघु उत्तरीय प्रश्न हैं। सभी खण्डों को निर्देशानुसार हल कीजिए।

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Section-A/ खण्ड-अ

(Long Answer Type Questions)

(विस्तृत उत्तरीय प्रश्न)

Note: This section contains six questions. Attempt any three questions. Each

question carries 20 marks. 3×20=60

नोट : इस खण्ड में छः प्रश्न है। किन्हीं तीन प्रश्नों का उत्तर दीजिए। प्रत्येक प्रश्न 20 अंक का है।

What is Environment? Discuss its important Elements.

पर्यावरण क्या है? इसके प्रमुख तत्वों की व्याख्या कीजिए।

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- Explain changing relationship the between Man and the Environment.
 - मानव एवम् पर्यावरण के बीच बदलते सम्बन्धों की व्याख्या कीजिए। https://www.ccsustudy.com
- Write an essay on Conservation of Forest Resources.

वन संसाधनों के संरक्षण पर एक निबन्ध लिखिये।

NP-3440/2

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- Give a detailed account of Water Pollution.
 जल प्रदूषण का विस्तृत विवरण दीजिए।
- Rapid growth of population is responsible for Environmental Degradation. Explain. जनसंख्या में तीव्र वृद्धि पर्यावरण विघटन के लिये उत्तरदायी है। स्पष्ट कीजिए।
- 6. Which are the factors responsible for Global Warming. Explain its effects. वैश्विक उष्मीकरण के उत्तरदायी कारक कौन से हैं? उसके प्रभावों की विवेचना कीजिए।

Section-B/खण्ड-ब

(Short Answer Type Questions)

(लघु उत्तरीय प्रश्न)

Note: This section contains three questions.

Attempt any **two** questions. Each question carries 10 marks. 2×10=20

नोट : इस खण्ड में तीन प्रश्न है। किन्हीं दो प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 10 अंक का है।

Write a short note on Solar Energy.
 सौर ऊर्जा पर एक संक्षिप्त टिप्पणी लिखिए।
 NP-3440/3

P.T.O.

- 8. What is Social Forestry? सामाजिक वानिकी से आपका क्या अभिप्राय है?
- What is Desertification?
 मरूस्थलीयकरण से आप क्या समझते हैं?

Section-C/खण्ड-स

(Very Short Answer Type Questions)

(अति लघु उत्तरीय प्रश्न)

Note: This question contains **five** parts. **All** parts are **compulsory**. Each part carries 4 marks. $5\times4=20$

नोट : इस प्रश्न के पाँच भाग हैं। सभी भाग अनिवार्य है। प्रत्येक भाग 4 अंक का है।

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- 10. (i) Environment Protection Act पर्यावरण संरक्षण अधिनियम
 - (ii) Natural Disasters प्राकृतिक आपदाएं
 - (iii) Rain Water Harvesting वर्षा जल एकत्रीकरण
 - (iv) Problem of Marine Pollution सागरीय प्रदूषण की समस्या
 - (v) Green House effects
 - हरित गृह प्रभाव

NP-3440/4

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18077

B.B.A. Examination, Dec.-2020

Business Law (BBA - 105)

(New)

Time: Three Hours |

[Maximum Marks: 75

Section - A

(Very Short Answer Questions)

Note: Attempt all **five** questions. Each question carries **3** marks. Very short answer is required not exceeding 75 words

 $3 \times 5 = 15$

- What is an offer? What is meant by Implied offer?
- What do you understand by performance of a contract?

P.T.O.

- 3. What is breach of contract?
- A contract of Indemnity is not a contingent contract.
- Explain the capacity of Parties.

Section - B

(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 7.5 marks. Short answer is required not exceeding 200 words.

- 6. What is meant by negotiation. How is it different form assignment?
- Explain Crossing and Endorsement of Negotiable Instruments.

18077/2

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Explain Limited Liability Partnership.
 Define Eligibility to be Partner &
 Relationship of Partner's.

Section - C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

- 9. Define Contract. Explain the essentials of a valid contract, How can an offer be made? https://www.ccsustudy.com
- 10. Define Consent. When is consent said to be free? What is undue influale?
- *11. "An agreement in restraint of Trade is Void."Examine the statement mentioning exception. If any.

12. What remedies are available to an aggrieved. Party on the breach of Contract? State the Principles on which damages are assessed for breach of contract'.

 Define a contract of sale. Explain the essentials of a valid contract of sale.

What is the doctrine of Caveat emptor?

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18077/3 P.T.O.

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