V

(20516)

Roll No. ....

BBA-II Sem.

18044

B. B. A. Examination, May 2016

Business Communication

(BBA-202)

(New)

Time : Three Hours]   [Maximum Marks : 75

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.   3×5=15

1. "Communication is the key to successive managers." Explain it.

(2)

2. What do you understand by interview ?

3. What is meant by culture ?

4. Explain the informal communication.

5. What do you know about the barriers to communication ?

Section-B

(Short Answer Questions)

Attempt any *two* questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.   7½×2=15

6. What are the barriers to effective listening ?

7. Write a favourable letter for sanction of loan.

8. What is meant by mock interview ? Explain the various steps of mock interview.

18044

Section-C

(Detailed Answer Questions)

Attempt any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.   15×3=45

9. Define business communication and discuss its importance for manager.

10. What do you understand by presentation ? Explain the individual and group presentation.

11. What do you understand by Resume ?, Explain the main points of resume.

12. What forms of communication are being used in the modern business world ? Discuss their advantages.

13. Explain the role of international communication in global market.

V

(20516)

Roll No. ....

BBA-II Sem.

18043

B. B. A. Examination, May 2016

Business Environment

(BBA-205)

(New)

Time : Three Hours]   *[Maximum Marks : 75*

Note : Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.   3×5=15

1. Explain 'Communism'.

(2)

2. What do you understand by parallel economy ?

3. What do you mean by FEMA ?

4. What is meant by devaluation ?

5. What is meant by Green Cards ?

Section-B

(Short Answer Questions)

Attempt any *two* questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.   7½×2=15

6. What are the different types of export houses and what are their eligibilities ?

7. What are the objectives of Fiscal Policy ?

8. What are the causes of industrial sickness ?

18043

Section-C

(Detailed Answer Questions)

Attempt any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.   15×3=45

9.   "Privatization is the demand of the day." Are you agree ? Comment.

10. What are the powers of the R.B.I. to control and regulate monetary policy ?

11. "WTO converts the globe into a village." Are you agree ? Comment critically.

12. Explain the main features of present EXIM Policy of India.

13. Write a detailed note on the social responsibility of business.

18043-3-

V

(20516)

Roll No. ....

BBA-II Sem.

18048

B.B.A. Examination, May 2016

BUSINESS STATISTICS

(BBA-204)

(New)

Time : Three Hours]   *[Maximum Marks : 75*

Note : Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions of this Section. Each question carries 3 marks. Very short answer is required not exceeding 75 words.   3×5=15

1. What is random sample? What are its various kinds?

2. Statistics is a science of counting. Explain.

---

3. The median of the following observation arranged in the ascending order is 26. Find the value of x :

   10, 12, 15, 17, $x+2$, $x+4$, 31, 33, 36, 42.

4. What is mean deviation? How is it calculated.

5. Find out the range and its coefficient of the following items :

   $-2, -3, -8, -7, -1, -20, -17$.

Section-B

(Short Answer Questions)

This Section contains three questions, attempt any *two* questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.   7½×2=15

6. Find out coefficient of skewness by quartile measures :

Mid point	15	20	25	30	35	40
Frequencies	30	28	25	24	20	21

7. Explain clearly the limitations of Statistics.

8. Explain the concept of regression.

18048

Section-C

(Detailed Answer Questions)

This Section contains five questions, attempt any *three* questions. Each question carries 15 marks. Answer is required in detail.   15×3=45

9. Calculate Karl Pearson's coefficient of correlation between price and supply of a commodity from the following data :

Price(Rs.)	17	18	19	20	21	22	23	24	25	26
Supply(kg.)	38	27	38	33	32	33	34	29	26	33

10. Compute, Mean, Median and Mode from the following distribution :

Marks(less than)	10	20	30	40	50	60	60 and over
No. of Students	8	22	44	68	84	96	4

11. What are the various methods of collecting statistical data? Which of these is most reliable and why?

12. What is meant by correlation? What is its significance in statistical analysis? Discuss briefly the differen measures of correlation.

13. What do you understand by graphical representation? Discuss its advantages, disadvantages and various forms.

V

(20516)

Roll No. ....

BBA-II Sem.

18045

B. B. A. Examination, May 2016

Indian Economy

(BBA-203)

(New)

Time : Three Hours] [*Maximum Marks : 75*

Note : Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. 3×5=15

1. What is meant by growth in terms of economy ?

2. Explain Population Policy of India.

(2)

3. Write a short note on First Five Year Plan.

4. What do you mean by Agricultural Labour ?

5. Write the name of Large Scale Industries.

Section-B

(Short Answer Questions)

Attempt any *two* questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words. 7½×2=15

6. Discuss the main features of Indian Economy.

7. Write short note on Family Planning.

8. Explain the problems of Jute Industry in India.

Section-C

(Detailed Answer Questions)

Attempt any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

9. "India is a rich country inhabited by the poor." Discuss this statement.

18045

10. "The main problem of Indian economy is a rapid increase in population." Comment.

11. Examine the effect and productivity of Minimum Wages Act, 1948 in India.

12. What are the main problems of small scale and cottage industries in India ? Suggest suitable measures to solve these problems.

13. Discuss the problems and prospects of Iron and Steel Industry in India.

V   **(Printed Pages 4)**

(20516)   **Roll No. ....**

BBA-II Sem.

NP-3043

B.B.A. Examination, May-2016

Organisational Behaviour

(BBA-201)

(Old Course)

[Time : Three Hours]   *[Maximum Marks : 75*

Note : Attempt questions from **All** Sections as per instructions.

Section-A

(Very Short Answer Questions)

Note : Attempt all the **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

3×5=15

P.T.O.

1. Discuss the importance of organisation?

2. What are the characteristics of leadership?

3. Write note on Maslow's need theory.

4. What are the principles of Communication?

5. Explain the term monotony.

Section-B

(Short Answer Questions)

Note : Attempt any **two** questions out of the following **three** questions. Each question carries **7½** marks. Short answer is required not exceeding **200** words.

7½×2=15

6. Explain the organisational development process.

7. Explain the term Monotony in detail. Give major factors responsible for Monotony. How can we estimate Monotony.

NP-3043/2

8. Critically examine different styles of leadership.

Section-C

(Detailed Answer Questions)

Note : Attempt any **three** questions out of the following **five** questions. Each question carries 15 marks. Answer is required in detail.   15×3=45

9. Define communication as a process. What are its various elements? How is feedback important in managing Organisational Behaviour?

10. What do you meant by leadership style? Compare the different styles of leadership.

11. What is group dynamics? State its impact on organisation, effectiveness and performance.

NP-3043/3   **P.T.O.**

12. Discuss the meaning of industrial fatigue. What are the various methods of eliminating fatigue at workplace?

13. What are the approaches to conflict management? Which of these do you think is the most effective of managing conflict?

NP-3043/4

V

(20516)

Roll No. ....

BBA-II Sem.

18047

B. B. A. Examination, May 2016

Organization Behaviour

(BBA-201)

(New)

Time : Three Hours]   [Maximum Marks : 75

Note : Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.   3×5=15

1.   What are the 'X' factors ?   3

2.   Define organizational effectiveness.   3

3.   What is Group behaviour ?   3

4.   Define personality.   3

5.   Define team building.   3

Section-B

(Short Answer Questions)

Attempt any *two* questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.   7½×2=15

6.   What are the five levels of need hierarchy as identified by Maslow ?   7½

7.   Distinguish between power and authority.   7½

18047

8. What are the major external reasons for change in organization? 7½

Section-C

(Detailed Answer Questions)

Attempt any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

9. Define organizational behaviour and its scope. What are the challenges before organizational behaviour? 15

10. How individual behaviour is different from group behaviour? Which factors characterize the individual behaviour? https://www.ccsustudy.com 7½+7½

11. How are group decisions made? How can group decisions be made more effective? 5+10

12. What is leadership? Critically examine various style of leadership with suitable illustration. 3+12

18047

13. What is Vroom's expectancy theory of motivation? What are its applications? Give example. 7+8

18047-4-

V
(20516)
BBA-II Sem.

Roll No. ....

18046

B.B.A. Examination, May 2016

PRINCIPLES OF ACCOUNTING

(BBA-206)

(New)

Time : Three Hours]   *[Maximum Marks : 75*

Note : Attempt questions from all Sections as per instructions. The use of calculator is allowed.

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions of this Section. Each question carries 3 marks. Very short answer is required not exceeding 75 words.   3×5=15

Indicate the following statement is True or False :

1. "The inventory under AS-2 is valued on the basis of cost price or current replacement cost, which ever is less."   3

2. "Non-cash items do not appear in Income and Expenditure Account."   3

3. "The consignee passes no entry in his books for unsold stock of the consignor lying with him."   3

Select the best alternate :

4. If nothing is given, what is the percentage maintained by marine insurance companies for reserve for unexpired risk?   3
   - (a) 40%
   - (b) 50%
   - (c) 70%
   - (d) 100%.

5. What salary is paid to active partner, when partners are not agreed?   3

Section-B

(Short Answer Questions)

This Section contains three questions, attempt any *two* questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.   7½×2=15

6. Calculate reserve for unrealized profit when goods are transferred by department A to department B at profit on 25% on cost. Goods supplied by department A to department B for ₹40,000.   7½

7. Explain the difference between Hire Purchase System and Instalment Payment System.   7½

8. How would you determine whether a group of persons does or does not constitute a partnership?   7½

18046

Section-C
(Detailed Answer Questions)

This Section contains five questions, attempt any *three* questions. Each question carries 15 marks. Answer is required in detail.   15×3=45

9. Name various accounting standards issued by the Institute of Chartered Accounts of India. Explain any four.   10+5

10. Ameer, Garib and Chatur enter into joint venture sharing the profit in 5 : 3 : 2 respectively. They contributed amount and received by the different ventures are given below :

	Ameer (₹)	Garib (₹)	Chatur (₹)
Goods Supplied	40,000	20,000	—
Other Expenses	6,000	2,000	4,000
Sales	—	14,000	80,000
Stock taken over	—	4,000	14,000

Show necessary accounts in the books of Ameer under Memorandum Joint Venture Account. 5+5+5

11. The following are the particulars relating to Bharat Bank Ltd. for the year 2010-11 :

₹

(i) Bills for collection as on 1st April, 2011   1,00,000

(ii) Bills received for collection during the year 2011-12 .   10,00,000

(iii) Bills collected during the year 2011-12   6,00,000

(iv) Bills dishonoured and returned during the year 2011-12   10,000

Prepare the concerned Ledger Accounts for the year 2011-12.   15

12. On 1st April, 2008 the Raniganj Collieries Ltd. took a piece of land on lease. A minimum rent of ₹ 2,000 for 1st year, ₹ 5,125 for 2nd year and ₹ 8,625 per annum for the 3rd year and onwards is to be paid merging into a royalty of ₹ 2 per tonne on coal raised, with right to recoup shortworkings over the first three years of the lease. Output for first five years was as follows :

Year	Output (in tonnes)
2008-09	250
2009-10	2,500
2010-11	4,500
2011-12	3,600
2012-13	4,000

Show Shortworkings Account in the books of Raniganj Collieries Ltd.   15

13. What do you understand by goodwill? Explain the circumstances in which question of goodwill arises in partnership.   5+10