



Since: 2003

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MODERN COLLEGE OF PROFESSIONAL STUDIES

(Approved by NCTE & Affiliated to C.C.S. University, Meerut)

ANAND INDUSTRIAL ESTATE, MOHAN NAGAR, GHAZIABAD-201007 (U.P.)

Email : info@moderncollege.org | Website : www.moderncollege.org

Ref. No. M.C.P.S./2823/24

COLLEGE CODE : 995

Date...21.06.2024.....

Notice

(Placement Drive for BBA & B.Com Final Year Students by *Strive Insurance Brokers Pvt. Ltd.*)

All the students of BBA & B.Com Final Year are, hereby informed that there is an opportunity of gaining Placement in *Strive Insurance Brokers Pvt. Ltd.*

Designation: *Tele sales officers*

Roles and Responsibilities

- Knowing all the details of the product or service offerings.
- Regularly updating and obtaining the lists of individual contact details.
- Meet and exceed sales target set by the organization.
- Stay updated with market trends to better serve customers.
- Identify customer needs and provide solutions through the company's products and services
- Build and maintain positive relationships with future prospects.
- Bringing clarification to the progress and performance-related expectations by conducting regular meetings.
- Conducting each function with the utmost respect, regardless of the behaviour of the other.
- Keep record of every customer interaction and sales activities.
- Preserve the company's reputation by handling grievances.
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Job Required

- Good Command over English
- Excellent interpersonal and communication skills.
- Excellent negotiation skills and the ability to resolve issues.

Eligibility

All the Students of BBA & B.Com 2024 Batch

Location: Noida

Salary: 1,92,000 LPA (Incl. Pf and Esic)

All the interested students, kindly register on the below mentioned registration link latest by 23th June 2024.

<https://forms.gle/pSXaxHFwJ6Zt8tiJ7>

Pankaj
21/6/24

Pankaj Sharma

(Sr. Executive Training & Placement)

Nisha
21/06/24

Dr. Nisha Singh

(Principal)

Copy to: Hod BBA/B.Com
For Notice Board
For Website